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Letter from the Heart ~ April 2009

SPRING IS HERE!

Well... it took forever, but I think that Spring is finally here. Of course, the weather is like a roller coaster ride. It's going up and down with each day. One day it's nice and the next day it's cold, rainy and sometimes spitting some flecks of snow.

April 15th is the day that the boat docks start being put back down, on Lake Lancer and Lake Lancelot. We look forward to the day to we can put our boat in for the season. Soon, we will be spending time with our friends and family out on the big lake. We'll watch sunsets while the kids splash and play at the island... while we grill up some brats on the grill (on the pontoon boat). Maybe we'll throw a line in and do a little fishing.

Last summer, Jim named our 30 ft pontoon boat "The Brown Barnacle". It's an old big brown barge that we putts around in, on Lake Lancer. The name suits it just right, too.



Here's Jim waving at other boats as they go by the island. I look forward to those warm summer evenings, where we can relax in the warm shade, while the kids play in the lake. Those days are coming soon!

Now is also the time when things get a little crazy-busy! Between selling real estate, the watching the kid's sporting events and our daughter being in a school play, the marathon begins! Saturday mornings will be filled with soccer games and weekday evenings will be filled with baseball practices, soccer practices and play rehearsals!

REAL ESTATE NEWS!

Great news! This is going to be a better year in real estate. Of course, it's still very much a "Buyers Market". If you've been thinking about buying... this year is it! There are some great deals out there. We have several deals currently in the works and they are all great deals.

However, just a quick note. Many people think that our market is down by 50% or more. That simply isn't true, up north. I realize that the down state market has taken an extreme hit. I've talked to Realtors down there, who say that a lot of their market is down by 50-55%. That's simply not the case up here. The second home market hasn't been hit nearly as hard as many people think. Same with primary homes in this area. People are still buying waterfront cottages, land and vacant acreage.

First time home buyers can really take advantage of the great market. With the up to \$8000 tax credit, the awesome interest rates and the good buys... you can't go wrong. By the way, that tax credit does not have to be paid back if you bought a home after December 31st, 2008. There is still a lot of confusion about that. Find out more about that on our Blog.

Also, did you know that I wrote an e-book? Yup! I did. Since I have had such excellent results with building my web sites to rank high on the major search engine, I thought I would share what I've learned. (For a small fee, of course). You can check it out at <http://buildtoprankingwebsite.blogspot.com>

Featured NEW Listings!



Nice waterfront home on Beautiful Lake Lancelot! This nice 3 bedroom home offers lots of sleeping space and a nice sandy swimming beach. Park your boat at the suspended perm dock.
Just \$189,888



Great home on Lovely Lake Lancer! This home offers many great updates, including granite counter tops, ceramic tile floors, stainless steel appliances and more. Sit out on the open deck and enjoy the view.
Priced at Just \$189,888



Looking for a nice little cabin on a great fishing lake for an affordable price? You found it here! This nice little cabin comes with 2 waterfront lots with over 250 ft of waterfrontage. Located on a nice fishing lake in NW Gladwin Co.
Priced at \$69,888



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